

CREATING A BETTER TOMORROW

Investors Presentation – Q1 – FY 26



Know Us Better: Company Snapshot

Lumshnong



GGU

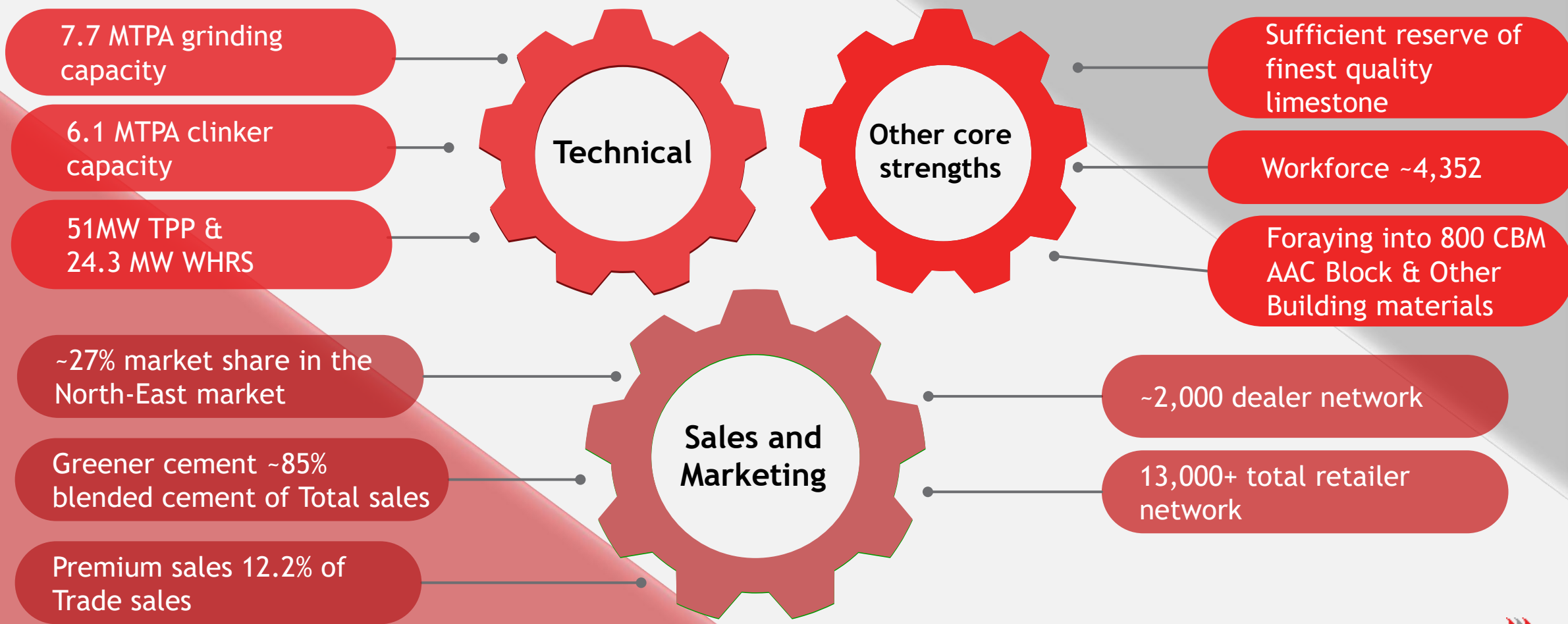


SGU



Star Cement - Company snapshots

Star Cement Limited is one of the leading names among Eastern India's cement manufacturers. The organisation has created a strong brand recall with its endeavor to maintain superior quality product, comprehensive supply chain eco-system, and unmatched efforts to uplift the whole community.



Current capacities

7.7 MTPA

Cement pdn.
capacity

6.1 MTPA

Clinker pdn.
capacity

51 MW

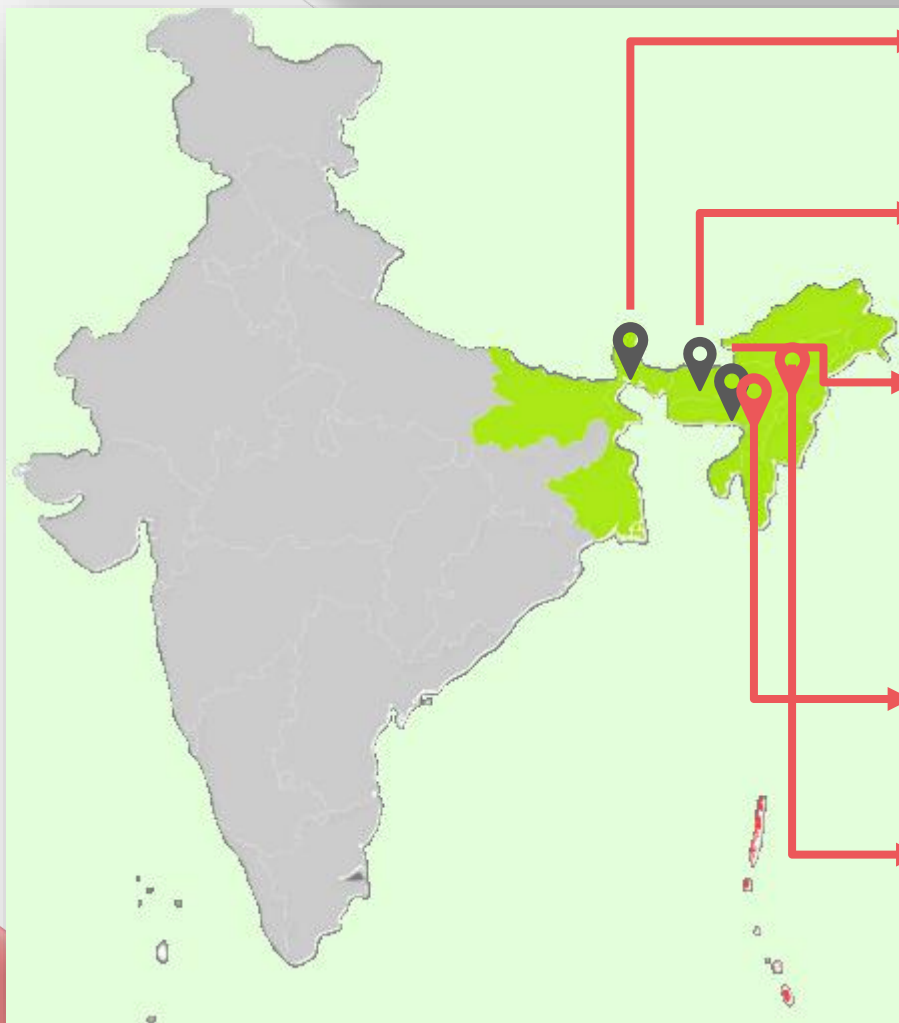
TPP

24.3 MW

WHRS

Our expansion plan

- Two grinding units (Silchar and Jorhat)
~ INR 1,200 Cr.
- Total CAPEX planned over FY26 ~INR 800Cr.



Siliguri GU, WB

Cement capacity- 2MTPA

Guwahati GU, Assam

Cement capacity - 4MTPA
800 CBM AAC Block.

Lumshnong Integrated unit, Meghalaya

Clinker capacity - 6.1MTPA
Cement capacity - 1.7MTPA
TPP - 51MW + WHRS - 24.3MW

Silchar GU, Assam

Upcoming - 2MTPA (FY26)

Jorhat GU, Assam

Upcoming - 2MTPA (FY27)



Existing



Upcoming

A history of excellent execution and sustained expansion

Plan to take cement capacity to ~12MTPA by FY27.

Capacities	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Clinker capacity	2.8	2.8	2.8	2.8	2.8	2.8	6.1	6.1	6.1
Cement capacity	3.67	5.67	5.67	5.67	5.67	7.67	7.67	9.67	11.67

First plant setup at Lumshnong, Meghalaya

Cement and clinker Capacity expansion at Lumshnong

Cement capacity at Lumshnong, Meghalaya shot up to 1.67MTPA

New cement unit in Mohitnagar, Siliguri - 2.0MTPA

New cement unit at Sonapur - 2.0 MTPA

New cement unit in Silchar, Assam - 2.0MTPA
Commissioned AAC block 800 CBM cap.

FY05

FY08

FY11

FY13

FY17

FY19

FY21

FY23

FY24

FY25

FY26

FY27

New cement unit commercialized at Lumshnong, Meghalaya

New clinker unit at Meghalaya - 1.8MTPA
New cement unit at Sonapur - 2.0 MTPA

Clinker production capacity enhanced to 2.8MTPA

Commissioning of 12.3MW WHRS at Lumshnong, Meghalaya

Commissioned New clinker unit 3.3MTPA
12MW WHRS commissioned

New cement unit in Jorhat, Assam - 2.0MTPA

Based on ongoing greenfield projects only.

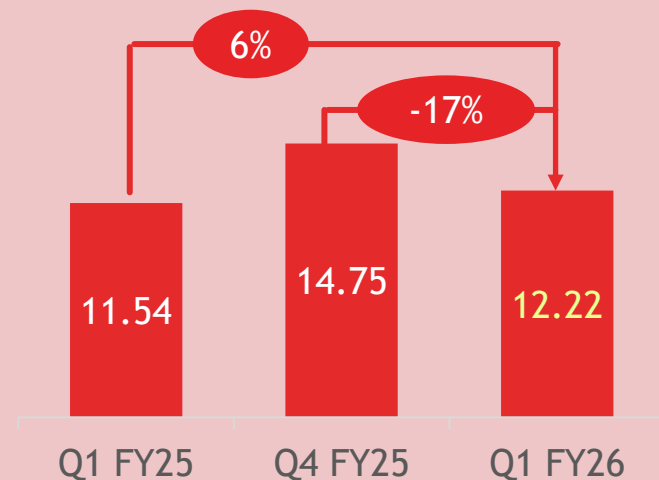
ESG Goals & Targets

Modules	Target	Present Status
Green energy (Q1 FY26~ 28.9%)	Green energy share of 55% by FY26.	Group captive PPA of 18MW finalized & signed with JSW Green Energy on 8 th Aug 2024; to fully come on stream by Q4 FY26. Existing WHRS- 24.3MW (12MW WHRS commissioned in Q4 FY25)
Thermal Substitution Rate (TSR) (Q1 FY26 ~ 18.5%)	20% by FY26	24 TPH AFR system of new clinker unit commissioned in Q1 FY26.
Water positivity	2x water positive by 2025	1. 1.47 times water positive with construction of new water reservoir at Lumshnong. 2. Collaboration with communities for rainwater harvesting via pond and to assist in agriculture using drip irrigation.
Diversity and Inclusion	11% women of total workforce by 2026 and 12% by 2027	Head count raised from 168 in July'23 to 228 in Jun'25 (rising from 8% to 10% of the total permanent workforce)

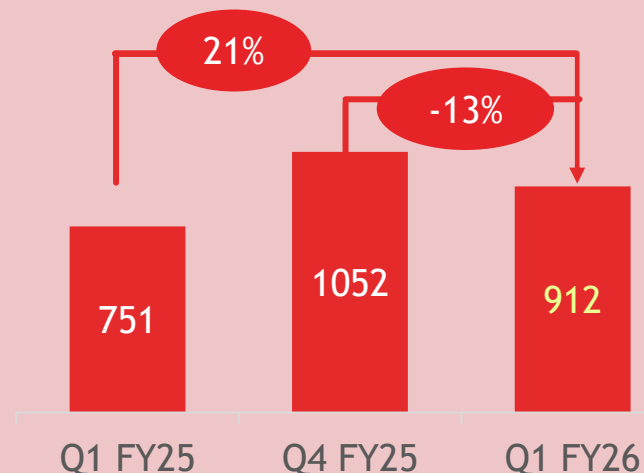


Financial Highlights

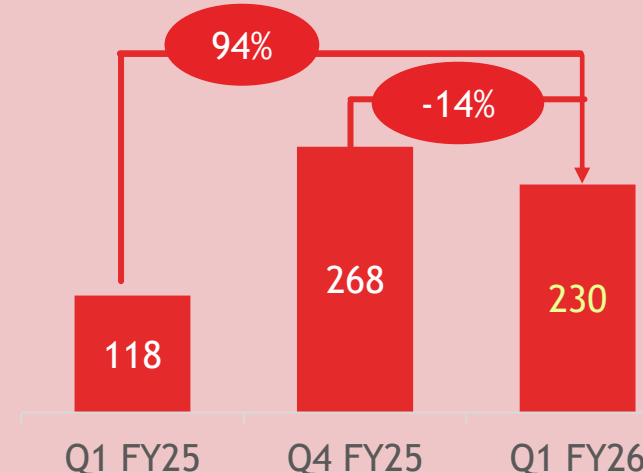
Key operational achievements of Q1 FY26



Sales Volume (lac tons)



Revenue (INR Cr.)



EBITDA (INR Cr.)

Q1 FY26 Highlights

Achieved strong financial performance :

- ✓ Industry leading EBITDA of INR 1,774/ton on the back of subsidies on new units.
- ✓ Highest ever 1st Quarter EBITDA in Q1'26.
- ✓ Clinker sales ~74 KT.
- ✓ Highest ever 1st quarter Non-Trade sales in Q1'26.

- ★ AAC block commercial production started from 2nd Jun'25.
- ★ Lumshnong limestone mine awarded with 'Five Star' Rating by Indian Bureau of Mines for FY 2023-24.
- ★ Star Marketing team recognized as "Best Marketing Team" by the Economic Times.
- ★ Awarded Best GST Compliance entity for FY 2024-25 by the state of West Bengal & Assam.
- ★ Full benefit from 12MW WHRS at the newly commissioned clinker unit accrued in Q1 FY26.
- ★ State subsidy of ₹150 Cr plus approved for SCNEL ; Disbursement expected in Q2 FY'26.
- ★ Silchar project progressing at full pace; plant is expected to give production during peak period (Q4).

Sales Performance Overview | Q1 FY26

Sales volume for Q1 FY26 grew 6% YoY; NE sales grew by 5.5% whereas ROE sales grew by 7%

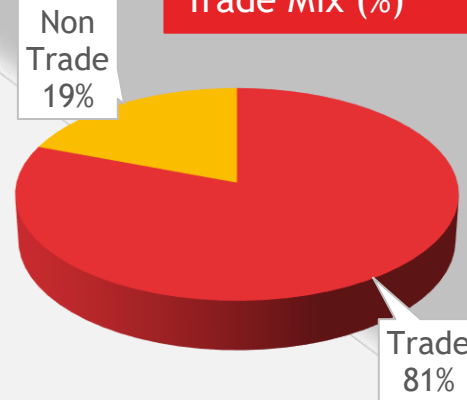
Sales realizations during Q1 FY26 grew 4.2% YoY and 3.2% QoQ.

Premium sales at **12.2% of Trade sales** in Q1 FY26; up from 9.1% in Q1FY25.

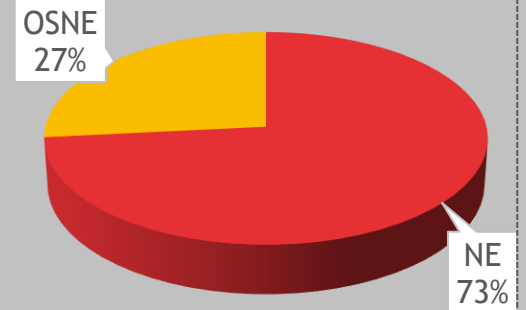
In Q1 FY26 - Utilization of new grinding unit in Guwahati was **94%**.

Growth in Non-trade volumes in Q1 FY26 was **~29% YoY**.

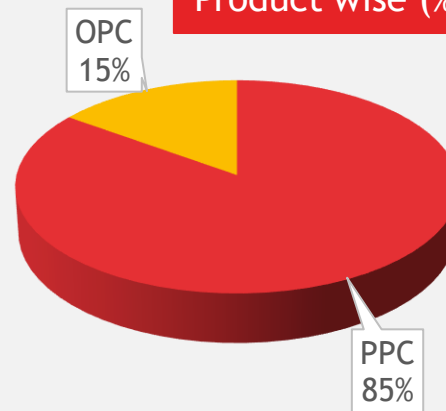
Trade Mix (%)



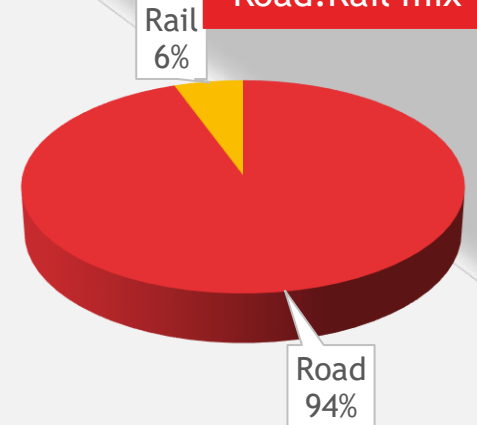
Geo-Mix (%)



Product wise (%)

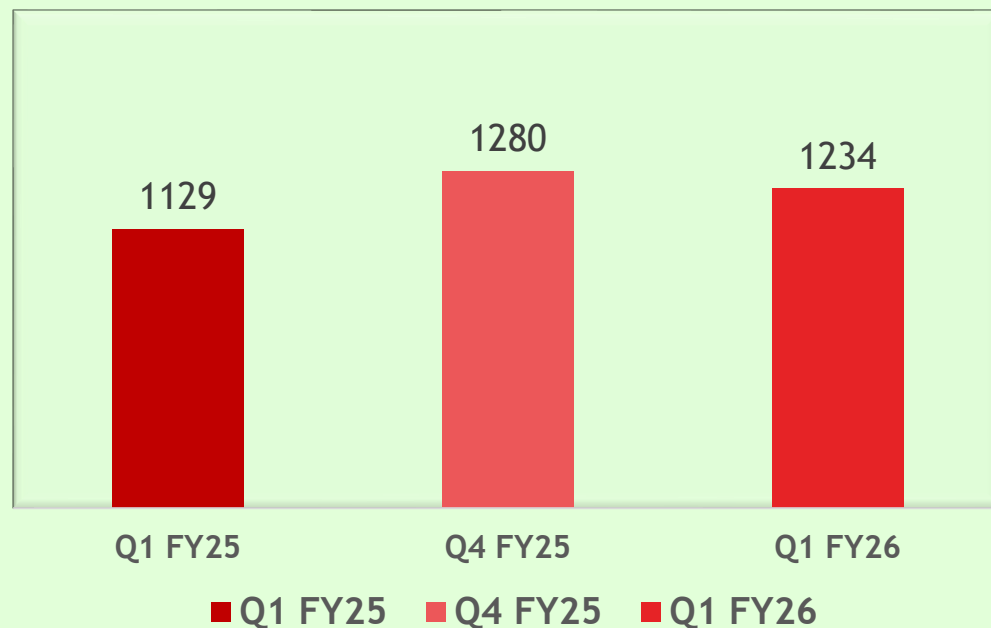


Road:Rail mix

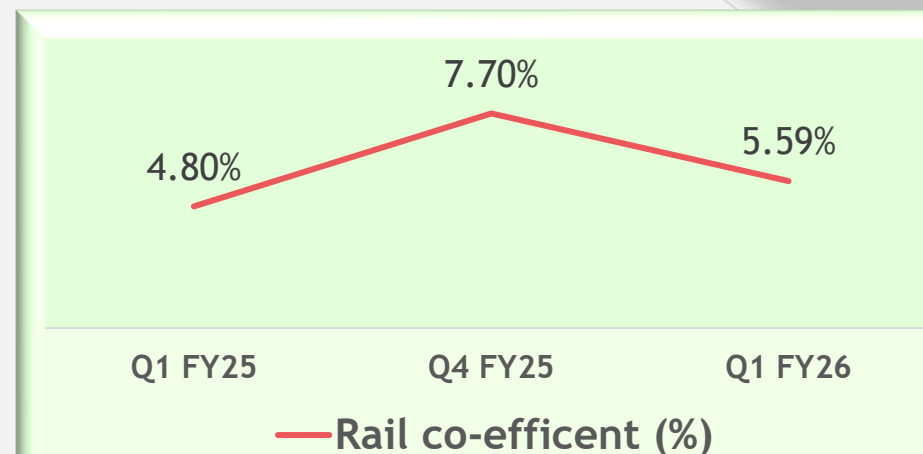
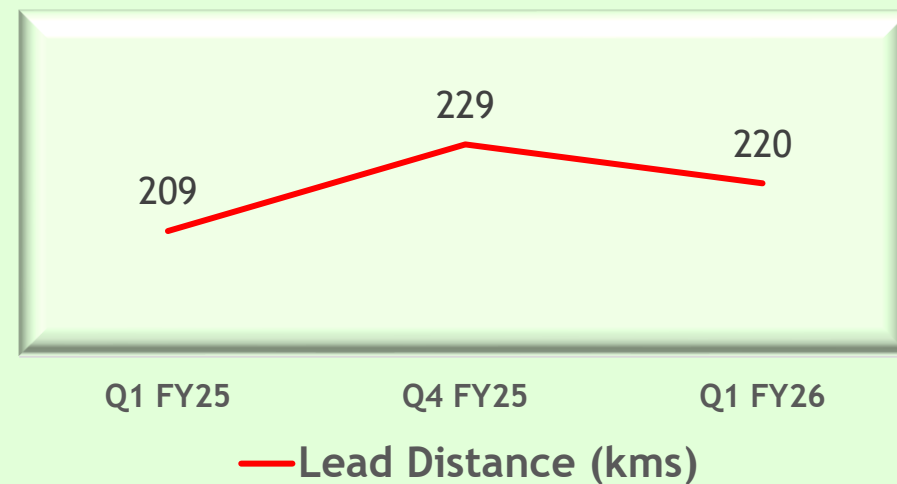


PPC includes Premium

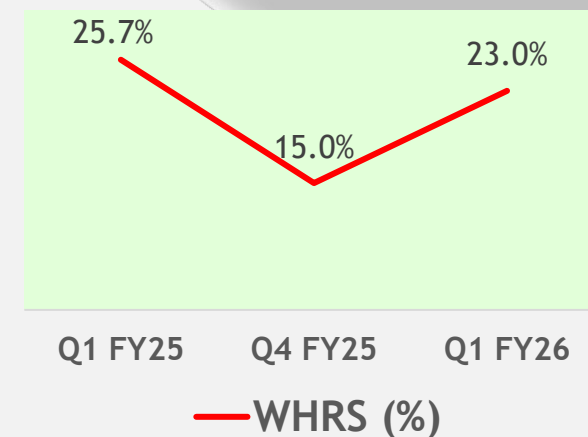
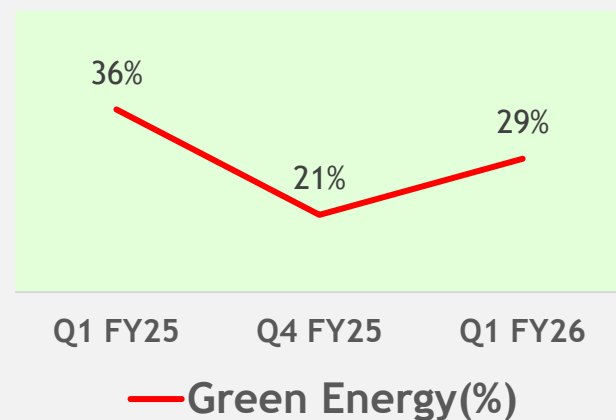
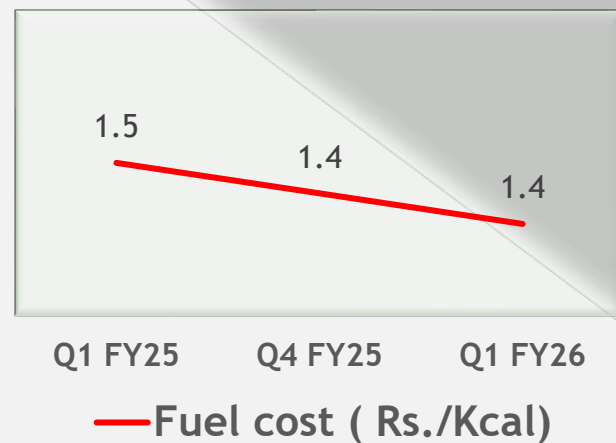
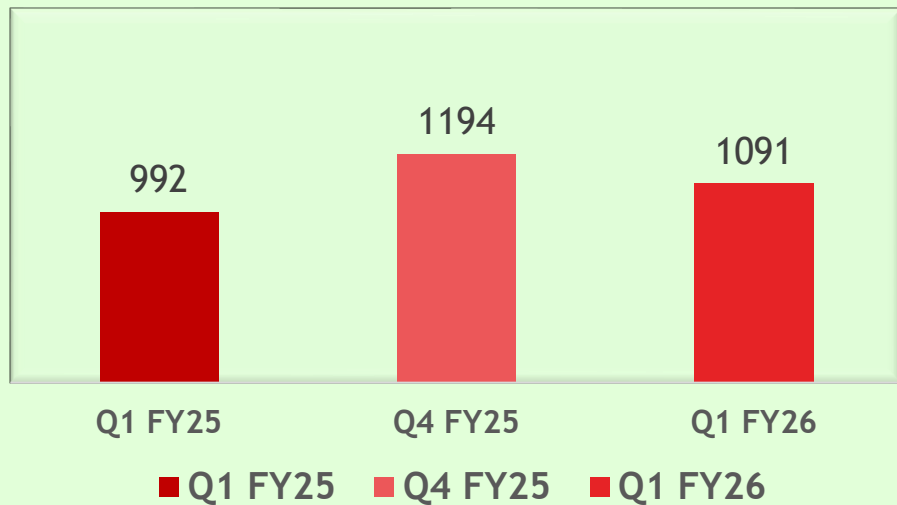
Logistics



- YoY average logistics cost majorly increased due to increase in Non-Trade mix in overall sales.



Power & Fuel



- YoY power cost is lower due to purchase clinker to the tune 74KT.
- 12MW WHRS commissioned during Q4FY25, hence higher power mix from WHRS.
- AFR for new clinker line has been commissioned in Q1 FY26 which led to TSR increase from Q4 FY25.

Financial Highlights - YoY Comparative

Particulars	Q1 FY26	Q1 FY25	YoY%	Q4 FY25	FY25
Quantity Sales (Lacs tons)					
Cement and Clinker Sales	12.96	11.54	12.4%	15.32	47.31
Income and Expenses (INR Cr)					
Revenue from sale of cement and Clinker	912	751	24%	1,052	2,999
Other Revenue	2	1	19%	5	10
EBITDA	230	118	94%	268	589
Depreciation	85	73	15%	87	331
Interest	10	6	56%	9	32
Profit Before Tax	135	39	247%	171	226
Profit After Tax	98	31	508%	123	169
Gross Cash Accruals	183	104	163%	210	500
Per Unit details (INR/ton)					
EBITDA	1,774	1,018	74%	1,748	1,246
Profit Before Tax	1,039	339	207%	1,122	478
Profit After Tax	757	269	182%	804	357



**Sustainability & CSR: Integrating as key
business principles**

Social Initiatives

Education

- Digital Literacy program is going in Sonapur area covering 17 schools & 4 villages covering community area.
- School Infrastructure Development Project has initiated in Silchar and Mohit Nagar area.
- Education Centre was newly constructed at Gosaigaon area of Kokrajhar district in collaboration with Injot Trust for imparting education among Tea Tribe community.



Digital Literacy Program



School Infrastructure Development



Celebration of World Environment Day



Livelihood and Skill Building

- **Project Ananya** is being implemented across both Assam and West Bengal ie preparation of shopping bags by using unused bags of the company resulting on marking Star Cement's commitment to environmental responsibility.
- Distribution of 65K Black Pepper Sapling at CGU periphery areas covering approximately 500 households with a vision of increase of secondary source of income .
- Conducted 3 days Mechanic training at Usha Tailoring School, Sonnapur covering 7 mechanics from Assam and West Bengal.



Project Ananya advantage Assam & West Bengal



Distribution of Sapling



Distribution of Fish seed



Tailoring Training

Social Initiatives

Livelihood skill building & Health

- Under SAMARTH, around 20 entrepreneurs had participated in mega exhibition Ranagali during the month of April more than 400 entrepreneurs are being enrolled under SAMARTH in a phased manner and necessary supports were provided.
- Community Drinking water system was inaugurated at Dikchak village, Sonapur Old age home was supported with food items, drinking water service was provided at Maa Kamakhya temple during Ambubachi.
- 80 differently abled persons of Mohitnagar area was supported with food items.



Distribution of Kesuru Plant



Tailoring Training



Model Bee Village



Beauty Parlor Kit Distribution



Agarbatti Preparation



Piglet rearing training

Rural Development

- Public Utility area development at Baba Bhulanath & Maa Kali Mandir at Burunga had been completed.
- Construction public utility area at Tetelia, Lotadevi, Raypara & Pachim Kumarpara Grambari temple.
- In Nagaland, financial support has been provided for construction of Children park.
- 100 solar streetlights were installed around 10 villages.



Construction of various Public Utility Areas



Awards & Accolades



Received best GST compliance entity from the state of west Bengal for FY 2024-25.



Star Marketing team recognized as “Best Marketing Team” by the Economic Times Shark Awards’25.



Received best GST compliance entity from the state of Assam for FY 2024-25.



Lumshnong limestone mine awarded with ‘Five Star’ Rating by the Indian Bureau of Mines for FY 2023-24.

Star Cement took the initiative of **celebrating our local celebrities** by initiating association with some of the trailblazers of different sports categories as the company's Brand Ambassadors.

The collaboration with these local celebrities aligns with Star Cement's long-standing ethos, epitomized by the slogan "Har Ghar Mein Star"

The celebrated sports partner are :

1. Mirabai Chanu - Padmashri and Olympic medalist in Weight-lifting
2. Riyan Parag - Indian National Team Cricketer
3. Lovelina Borgoin - Olympic medalist in Boxing
4. Baichung Bhutia - Former Indian Team Football Captain
5. Association with Shillong Lajong FC - one of the premier football clubs in India.



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Date: 14th Aug 2025